## **OSTIM TECHNICAL UNIVERSITY FACULTY OF ECONOMICS AND ADMINISTRATIVE SCIENCES** INTERNATIONAL TRADE AND FINANCE Class Semester Course Type Course Code Theory Practice Lab Credits **ECTS** Course Name Compulsory **ENG 101** Academic English I Compulsory EHS 101 Occupational Health and Safety **EPR 121** Compulsory **Fundamentals of Entrepreneurship** Compulsory IUL 151 Introduction to University Life Compulsory **ECON 105 Research Methods with Computer Applications** Compulsory **BUS 103 Business Mathematics I** Compulsory **BUS 101** Introduction to Business Compulsory **ITF 103** Introduction to International Trade Elective ITF 105 Elective Foreign Language I Class Semester Course Type Course Code Course Name Theory Practice Lab Credits **ECTS** ENG 102 Compulsory Academic English II Compulsory **EPR 122** Entrepreneurship Project **IUL 152** n n Compulsory **Building the Future** WED 124 Compulsory Workplace Education PSYC 101 Introduction to Psychology Compulsory Compulsory **BUS 104 Business Mathematics II** Compulsory **MIS 131 Management Information Systems** Compulsory **ECON 100 Introduction to Economics** Elective ITF 106 Elective Foreign Language II Practice Class Semester Course Type Course Code **Course Name** Theory Lab Credits **ECTS** Compulsory ATA 101 Principles of Atatürk and History of Turkish Revolution I O Compulsory TUR 101 Turkish Language for International Students I TLI 101 Compulsory Compulsory **WAP 225** Workplace Application I Compulsory **ENG 221** English for Business Life I LAW 201 n n Compulsory Commercial Law Compulsory **BUS 200 General Accounting BUS 201** Management and Organization Compulsory Elective ITF 205 Elective Foreign Language III Compulsory **EPR 221** Entrepreneurship and Social Impact I Class Theory Practice Lab Credits **ECTS** Semester Course Type Course Code Course Name Compulsory **ATA 102** Principles of Atatürk and History of Turkish Revolution II Compulsory **TUR 102** Turkish II Compulsory **TLI 102** Turkish Language for International Students II WAP 226 Compulsory Workplace Application II **ENG 222** English for Business Life II Compulsory Compulsory **MAR 100 Marketing Principles** Compulsory **BUS 404** Managerial Accounting **BUS 203** Compulsory **Business Statistics** Elective **ITF 206** Elective Foreign Language IV Compulsory **EPR 222** Entrepreneurship and Social Impact II O Practice Lab **ECTS** Class Semeste Course Type **Course Code** Course Name Theory Credits Compulsory **WAP 325** Workplace Application III **BUS 303** Compulsory **Financial Management ITF 301** Target Market Analysis and Business Intelligence Compulsory **ITF 303** Compulsory International Trade Theory and Policies

ITF 309

**Import and Export Operations** 

Compulsory

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3	5	Compulsory	ITF 307	International Business	3	0	0	3	4
3	5	Elective	ELEC 1	Elective Course I	3	0	0	2	3
3	5	Elective	ITF 305	Elective Foreign Language V	3	0	0	3	4
3	5	Compulsory	EPR 321	Entrepreneurship and Social Impact III	0	0	0	0	0
					20	9	0	23	30
Class	Semester	Course Type	Course Code	Course Name	Theory	Practice	Lab	Credits	ECTS
3	6	Compulsory	WEX 326	Workplace Experience I	0	6	0	3	4
3	6	Compulsory	ITF 302	Foreign Trade Financing	3	0	0	3	4
3	6	Compulsory	MIS 401	Project Management	3	0	0	3	3
3	6	Compulsory	LAW 206	International Commercial Law	3	0	0	3	4
3	6	Compulsory	MAR 306	International Marketing	3	0	0	3	4
3	6	Compulsory	ITF 304	Logistics and Supply Chain Management	3	0	0	3	4
3	6	Elective	ELEC 2	Elective Course II	3	0	0	2	3
3	6	Elective	ITF 306	Elective Foreign Language VI	3	0	0	3	4
3	6	Compulsory	EPR 322	Entrepreneurship and Social Impact IV	0	0	0	0	0
					21	6	0	23	30
Class	Semester	Course Type	Course Code	Course Name	Theory	Practice	Lab	Credits	ECTS
4	7	Compulsory	WEX 425	Workplace Experience II	0	6	0	3	4
4	7	Compulsory	BUS 414	Blockchain Technology and Crypto Currency	3	0	0	3	3
4	7	Compulsory	MAR 401	E-Trade and Digital Marketing	3	0	0	3	4
4	7	Compulsory	ITF 401	International Sales and Negotiation	3	0	0	3	4
4	7	Compulsory	ITF 403	International Financial Markets and Institutions	3	0	0	3	4
4	7	Compulsory	MAR 405	Global Brand Management	3	0	0	3	4
4	7	Elective	ELEC 3	Elective Course III	3	0	0	2	3
4	7	Elective	ITF 405	Elective Foreign Language VII	3	0	0	3	4
4	7	Compulsory	EPR 421	Entrepreneurship and Social Impact V	0	0	0	0	0
					21	6	0	23	30
Class	Semester	Course Type	Course Code	Course Name	Theory	Practice	Lab	Credits	ECTS
4	8	Compulsory	WEX 426	Workplace Experience III	0	30	0	15	22
4	8	Compulsory	ITF 400	Graduation Project	0	10	0	5	8
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